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MOUNTAINSIDE VACATION OWNERS' VENUS LETTER SPRING/SUMMER 2014

"Everybody Deserves a Great Experience"

Fairmont Mountainside Vacation Villas has just rolled out a new program for current owners as well as new prospective owners called the Mountainside EDGE. There are some new features and opportunities to maximize your vacation experience. We are also excited to announce we have a new member in our Owner Services team. *Maddi* and Dale are able to answer all of your leasehold questions and/or advise you correctly regarding your new ownership with Mountainside Vacation Villas. Call 1-866-433-3282 or email to mmallard@fhsr.com Welcome to the Fairmont Mountainside team, Maddi!

"Come live life on the EDGE"

DEPOSITING FUTURE WEEKS WITH INTERVAL INTERNATIONAL

In effect since May 2013, the management company no longer deposits weeks with Interval International if maintenance fees are not paid for the year you want to deposit. For example, if an owner wants to deposit a 2015 week with Interval then they will have to pay the 2015 maintenance fee equivalent to the current year. This is caused by too many owners having us deposit their week in advance and then not paying their maintenance fees when they are due. Reservations will be happy to deposit future weeks and are able to take payments in advance as a credit to your account for the next year.



MOUNTAINSIDE VILLAS ARE AN





				2014		2015					
SEASON	MONTH	WEEK NO.	FRI	SAT	SUN	MON	FRI SAT SUN			MON	
PRIME	JAN	1	03-10	04-11	05-12	06-13	02-09	03-10	04-11	05-12	
SKI	"	2	10-17	11-18	12-19	13-20	09-16	10-17	11-18	12-19	
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PRIME	"	12	21-28	22-29	23-30	24-31	20-27	21-28	22-29	23-30	
GOLF		13	28-04	29-05	30-06	31-07	27-03	28-04	29-05	30-06	
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"	JUN	23	06-13	07-14	08-15	09-16	05-12	06-13	07-14	08-15	
GOLDEN	"	24	13-20	14-21	15-22	16-23	12-19	13-20	14-21	15-22	
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"	"	35	29-05	30-06	31-07	01-08	28-04	29-05	30-06	31-07	
	SEP	36	05-12	06-13	07-14	08-15	04-11	05-12	06-13	07-14	
PRIME	"	37	12-19	13-20	14-21	15-22	11-18	12-19	13-20	14-21	
GOLF	"	38	19-26	20-27	21-28	22-29	18-25	19-26	20-27	21-28	
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LEISURE	NOV	44	31-07	01-08	02-09	03-10	30-06	31-07	01-08	02-09	
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GOLDEN	"	51	19-26	20-27	21-28	22-29	18-25	19-26	20-27	21-28	
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		IJΔ	20-02	21-03	<u> </u>	29-00		20-02	21-00	<u> </u>	

MOUNTAINSIDE VACATION SCHEDULE

Please take the time to verify your vacation week dates. Confirm your reservation at least two weeks in advance of check-in (855 345-6341). If you are unsure of when your week is scheduled, or how to read the **Mountainside Vacation Schedule**, do not hesitate to call the Reservation Office for assistance. The department is staffed Monday to Friday between 9am and 5pm MST, closed statutory holidays.

Reservation requests made by the Website www.mountainsidevillas.com (owner request form) or email (info@mountainsidevillas.com) will be addressed when time is available between dealing with patrons at the counter and phone enquiries. If you call at times outside of regular office hours please understand that the Front Office staff on duty will gladly take a message, but they are unable to confirm any reservation requests. Owners of **Floating Time** should note the individual season's booking cut-off dates below. After these times all unreserved weeks in your season of ownership will be available for public rental. Should you call to request a booking after the dates specified below you risk being unable to book space either for personal use or deposit with a vacation exchange company.

2014 Prime Golf 12 August 2014 2014 Golden 19 November 2014 2014 Leisure 30 September 2014 2015 Prime Ski 02 December 2014

Floating Owner reservations are made on a first come, first served basis, according to space availability. Reservations may be made up to one year in advance on a week number basis, beginning the first weekday of the week in the year preceding the sought after week of arrival based on the Mountainside Vacation Schedule. Thus, the first day one may arrange for a reservation in the coming year will always be either a Friday or Monday, whichever occurs first in the present year's week number.

Since the beginning of 2013, we have been able to offer extra points to those owners who have become **Club Interval Gold** members so they can increase their points total for a dream vacation. These will be available from our reservations department at a nominal cost.

As a reminder to those of you that have joined **Club Interval Gold**, and Mountainside advantage programs, please keep in mind that you still need to book your time as usual in the season you own in, up to one year in advance. In order to get your full point allotment with Interval, you must deposit your week at least 120 days (4 months) in advance of the start date of your booked week. If it is less than this time your points will be reduced considerably.

IT IS IMPORTANT THAT YOU RE-CONFIRM DATE OF ARRIVAL IN ADVANCE OF YOUR VACATION AS EACH YEAR THE CALENDAR CHANGES.

NOTICE FOR COMMUNICATING TO OWNERS

Communications to owners will continue to be posted on our website for owners to view. Rental and reservation confirmations will be emailed as well, please look over the information and correct errors if need be right away. For those owners without an email we will continue to mail all correspondence. Invoices and Statements will continue to be mailed. Emailing letters and other correspondence has allowed for a huge cost savings to our owners! Please inform us of any address changes as well as change to your email address.

You can currently find us on Facebook, Trip Advisor, Yelp, Twitter, Pinterest, Google+ and Linkedln. We also list *Special Offers* on www.bclca.com that you can view and take part in. Our goal is to be as advanced in Social Media as we can be and in order to do that, we are asking you to please go to Trip Advisor and rate us as well as visit our Facebook page and "like" us, follow us on Twitter etc... All of the feedback we receive from our guests helps us to ensure great future visits and tell us how we are doing. You can make suggestions, or just keep in touch with us and stay current on any changes or offers we may have.











INTERVAL INTERNATIONAL PREMIER AWARD

Mr. David Dupont

General Manager of Fairmont Vacation Villas at Mountainside

Dear Mr. Dupont:

I am pleased to announce that Fairmont Vacation Villas at Mountainside has qualified as a 2014 Interval International Premier Resort. This annual distinction identifies your property as significantly exceeding our already high affiliation standards and delivering outstanding vacation experiences. Criteria for this award are comprehensive and take into consideration resort inspections, customer feedback, and other relevant factors.

Designation in the online Interval International Resort Directory and a commemorative Interval International Premier Resort plaque will showcase this impressive accomplishment. We also have Premier Resort-branded collateral materials available for use at point of sale.

On behalf of Interval International, congratulations on this achievement and best wishes for continued success.

Sincerely,

Craig M. Nash

Chairman, President, and Chief Executive Officer



Peak Season Golf Rates 2014

Peak Season Golf Rates 2014											
		WD	WE	WD	WE	WD	WE	Cart			
Golf Course	Phone	9 Holes	9 Holes	Twilight	Twilight	18 Holes	18 Holes	Rental	9 & Dine		
	4 077 407 7077	#00.00	0.44.00	#00.00	044.00	#50.00	\$00.00	000.00			
Bootleg Gap www.BootlegGapGolf.com	1-877-427-7077	\$39.00	\$44.00	\$39.00	\$44.00	\$52.00 \$68w/cart	\$62.00 \$78w/cart	\$32.00			
Copper Point	1-877-418-4653			\$70.00	\$80.00	\$100.00	\$138.00	Included			
www.CopperPointGolf.com	1 077 110 1000			Ψ7 0.00	Ψ00.00	Ψ100.00	ψ100.00	moiaaca			
Cranbrook Golf Club www.GolfCranbrook.com	1-888-211-8855	\$29.00	\$33.00	\$32.00	\$36.00	\$49.00	\$55.00	\$17.00per			
Coy's Par 3 www.CoysPar3.ca	(250) 345-6504	\$14.00	\$14.00			\$27.00	\$27.00	\$14.00	Varies		
Creekside Par 3 www.FairmontHotSprings.com	1-800-665-2112	\$17.99	\$19.99					\$14.99			
Eagle Ranch www.EagleRanchResort.com	1-877-877-3889			\$90.00	\$90.00	\$139.00	\$139.00	Included	\$79.00		
Edgewater Hill Top Par 3 * www.EdgewaterHillTopGolf.com	(250) 347-6502	\$17.00 *	\$17.00*					\$15.00 *			
Golden Golf Club www.GolfGolden.com	1-866.727.7222	\$34.00	\$46.00	\$34.00	\$46.00	\$61.00	\$71.00	\$16.25per			
Greywolf www.GreywolfGolf.com	1-888-473-9965			\$79.00	\$79.00	\$109.00	\$129.00	Included			
Kimberley Golf Club www.KimberleyGolfClub.com	1-877-427-4161	\$31.00	\$31.00	\$25.00 \$39w/cart	\$25.00 \$39w/cart	\$55.00 Happy hou	\$55.00 r \$49w/cart	\$15.00per			
Mountainside	1-800-665-2112			\$29.99 - \$54.99		\$59.99	\$69.99	\$34.99			
www.FairmontHotSprings.com Radium Resort	1-800-667-6444	incl/c \$36.00	aπ \$44.00	\$37.00	\$45.00	\$54.00	\$67.00	\$17.50per	\$45.00		
	1-000-007-0444	ψ30.00	Ψ44.00	ψ37.00	ψ45.00	ψ34.00	ψ07.00	ф17.50рег	Ψ43.00		
www.RadiumResort.com	1-800-667-6444	\$49.00	\$61.00	\$59.00	\$69.00	\$79.00	\$110.00	\$17.50	\$54.00		
Radium Springs www.RadiumResort.com	1-000-007-0444	\$49.00	\$61.00	\$39.00	φ09.00	\$79.00	Φ110.00	\$17.50	\$34.00		
Riverside	\$44.99 - 1-800-665-2112 \$64.99			\$39.99 - \$64.99		\$69.99	\$79.99	\$34.99			
www.FairmontHotSprings.com		incl/cart									
Shadow Mountain * www.ShadowMountain.ca	1-877-426-3306	\$49.00 *	\$49.00 *	\$69.00 *	\$69.00 *	\$89.00 *	\$89.00 *	Included			
Spur Valley (9 holes) * www.SpurValley.com	(250) 347-6500	\$27.00 *	\$30.00 *					\$20.00 *			
St. Eugene Mission www.StEugene.ca	1-877-417-3133	Prices vary with day a See website for de									
The Ridge @ Copper Pt. www.CopperPointGolf.com	1-877-418-4653			\$50.00	\$60.00	\$80.00	\$90.00	Included			
Th' Flats (9 holes)	1-250-349-5266		* CLOSI	ED FOR 20	14 SEASO	N*	1	1	1		
Trickle Creek	1-888-874-2553	\$60.00	\$60.00	\$69.00	\$79.00	\$104.00	\$116.00	Included			
www.TrickleCreek.com Windermere Valley	(250) 342-3004	\$21.50	\$23.50	\$27.00	\$31.00	\$31.00	\$34.95	\$24.00			
www.WindermereValleyGolfCour se.com											

^{*} includes taxes

TO SWAP

"For temporary trade of week 28 (July 11, 2014 arrival), Unit G5 - one bedroom villa, for a similar unit in week 27 (July 4, 2014 arrival)". Call Dwayne at 403 269-0630

FOR RENT

August 18-25/2014, 2 bedroom Villa Call Liz at 250 493-4900

Happy Spring Everyone:

The flowers are blooming, birds are chirping & summer is surely on its way. We had lots of fun this past winter. Now that spring is in the air it's time to get excited about the summer months ahead. The golfers are already out swinging their clubs and the delicious smell of burning BBQ's have been common these days. You can look forward to a summer filled with fun activities including favorites such as our golf tournaments, aquafit classes, Texas Hold'em, crafts, bingo, ice cream sundaes, bocce ball, outdoor activities, guided hikes, and our Canada Day celebration will be bigger & better than ever. We now have Pickleball. Paddles and balls will be available for rent at the front desk. We have also introduced some new hikes that I hope you will all come and explore with us and we will be adding some fun new activities to the list, such as theme night potluck and scavenger hunts, so be sure to join in and have some fun!!

I am looking forward to seeing some of the familiar faces and of course meeting those of you I haven't yet.

Have a great summer.

Janice Smith

MOUNTAINSIDE VILLAS, A FOUR GREEN KEY RESORT.



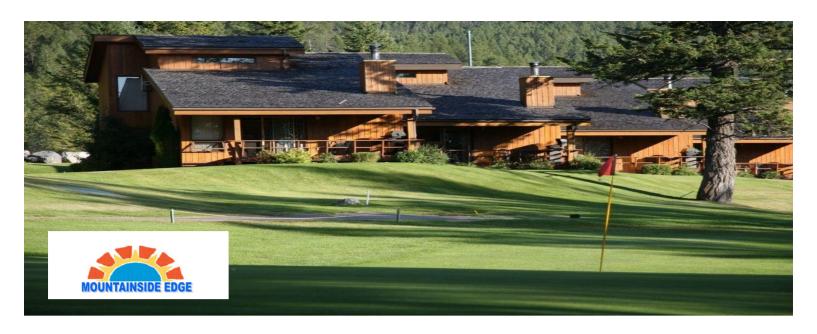
TO SWAP

For 2014 only, week 38 (September 21, 2014 arrival - two bedroom villa, for similar unit in week 40 (October 3rd, 4th or 5th arrival). Call Norm at 780 467-7529



CHECK-IN AND CHECK OUT TIMES

A reminder for our guests. Check-in time at the Villas is 4:00 PM, not before. If you do arrive before 4:00 and your Villa has been cleaned you will be allowed access, but if the Villa has not been cleaned then the access time will be 4:00. Our house-keeping department cannot drop the unit they are cleaning to accommodate early check-ins in another unit. It puts extra strain on the department and is not fair to other owners. Check out time is 10:00 or before so we can keep our cleaning on schedule.



"EVERYBODY DESERVES A GREAT EXPERIENCE"

AND WHEN YOU CONVERT YOUR <u>EXISTING</u> LEASE TO PERPETUITY AND/OR PURCHASE A NEW PERPETUAL LEASE, YOU WILL RECEIVE:

A THREE YEAR MEMBERSHIP TO CLUB INTERVAL GOLD THAT ALLOWS YOU TO DEPOSIT FOR POINTS OR WEEKS, ALLOWING THE MEMBERSHIP FLEXIBILITY TO SUIT YOUR VACATION NEEDS. BY JOINING THE MOUNTAINSIDE EDGE, YOU ARE ALSO GIVEN THE EXCLUSIVE OPPORTUNITY TO PURCHASE POINTS FROM THE RESERVATION TEAM TO MAXIMIZE THE VACATION EXPERIENCE.

WE ARE OFFERING EXISTING

NON-PERPETUAL

GOLD AND PRIME GOLF LEASE HOLDERS:

~TWO ROUNDS OF GOLF FOR TWO PEOPLE FOR
THREE YEARS ON BEAUTIFUL
MOUNTAINSIDE GOLF COURSE TO USE
DURING THE WEEK OF YOUR STAY

WE ARE OFFERING EXISTING

NON-PERPETUAL

LEISURE AND PRIME SKI LEASE HOLDERS:

~TWO DAILY PASSES FOR TWO PEOPLE FOR THREE YEARS AT THE FAIRMONT SKI HILL AND HOT POOLS TO USE DURING THE WEEK OF YOUR STAY.

NEW PERPETUAL LEASES ARE AVAILABLE & LEASES WITH YEARS REMAINING ARE AVAILABLE

UPON PURCHASE YOU WILL ALSO RECEIVE:

- *EXCEPTIONAL CUSTOMER SERVICE FROM THE RESERVATION TEAM
- *PERSONALIZED CUSTOMER SERVICE FROM THE FRONT DESK TEAM
- *A WELCOMING ENVIRONMENT FOR ALL AGES IN THE MOUNTAINSIDE VILLAS RECREATION CENTER
- *FULLY STOCKED VILLAS
- *MAXIMIZED OPPORTUNITIES DAILY WITH OUR EXCELLENT RECREATION TEAM
- *PROMPT AND EFFICIENT MAINTENANCE TEAM & SUPERB HOUSEKEEPING TEAM

DON'T YOU DESERVE A GREAT VACATION EXPERIENCE?
WHY WAIT, GIVE US A CALL AND SEE WHAT WE CAN OFFER YOU.
CALL MADDI TOLL FREE AT 1-866-433-3282 OR EMAIL mmallard@fhsr.com

















WE HAVE A SPECIAL INVITATION FOR YOU AND YOUR FAMILY TO COME AND ENJOY AN EXTRAORDINARY GETAWAY TO BRITISH COLUMBIA'S BEAUTIFUL MOUNTAINSIDE VACATION VILLAS IN FAIRMONT HOT SPRINGS. THIS OFFER IS AVAILABLE TO EVERYONE AND BASED ON FIRST-COME, FIRST-SERVE BASIS AND SPACE IS LIMITED SO RESERVE NOW.

Call Reservations at 1-855-345-6341 or email info@mountainsidevillas.com to reserve your stay.

- 2 7 NIGHTS ACCOMMODATIONS IN EITHER A ONE BEDROOM OR TWO BEDROOM VILLA AT MOUNTAINSIDE
- FREE GUEST MEMBERSHIP DURING YOUR STAY WITH USE OF ALL THE RESORT AMENITIES INCLUDING HOT TUBS, INDOOR POOL, SQUASH/RACQUETBALL COURTS, TENNIS COURTS AND MORE...

Mountainside Vacation Villas

*REFERRING OWNERS WILL REVIEVE A \$100 CREDIT TOWARDS THE NEXT YEARS MAINTE-NANCE FEES

*REFERRED GUESTS
WILL RECEIVE A ONE
YEAR MAINTENANCE
FEE CREDIT UPON
PURCHASING A LEASE
W I T H T H E
MOUNTAINSIDE EDGE
PROGRAM



RECEIVE 2 FREE (SINGLE ENTRY) HOT SPRINGS PASSES TO USE DURING YOUR STAY!!



GUESTS TAKING PART IN THIS OFFER WILL BE REQUIRED TO MEET WITH OUR OWNER SERVICES TEAM AT MOUNTAINSIDE VILLAS DURING THEIR STAY, DURING THAT TIME, THEY WILL TELL YOU ABOUT OUR NEW PROGRAMS REGARDING LEASE HOLD INTEREST AT MOUNTAINSIDE, THERE IS NO OBLIGATION TO PURCHASE. WHEN MAKING YOUR RESERVATION, BE SURE TO PROVIDE THE NAME AND PHONE NUMBER OF THE OWNERS WHO REFERRED YOU TO US.

