



# MOUNTAINSIDE VACATION OWNERS' NEWSLETTER FALL/WINTER 2014/2015

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## ***Living Wild at Mountainside Villas!!!!***

Every day we are lucky enough to cross paths with a critter or two. We are blessed to live in such a great area. Throughout the year we have Bear, Deer, Elk, Cougar, Skunk and of course a lot of Squirrel on site. We do ask that you refrain from getting too close to these animals, they need their space. We also ask that you do not feed these animals. They are lovely to see, and so enjoyable to watch them play, it really warms our hearts to be able to get this close to them outside of a zoo, we earn their trust and they become somewhat friendly but please know they are not tame, they are not pets, they are **WILD** animals. Many wild animals can be lured with the promise of food, and they come to expect it from everyone. Bear and Cougar are *extremely* dangerous and if you get too close, or come between them and their young they will attack. Squirrels are cute until they start nesting in places they should not. They chew through the eaves, can get into villas through the chimneys, and they come in and make themselves at home. This is NOT GOOD. The outcome is usually the same for all, these animals are destroyed. We at Mountainside Villas would like to keep all of our wildlife just that... **WILD** and **ALIVE**.



## **~DEPOSITING FUTURE WEEKS WITH INTERVAL INTERNATIONAL~**

The management company cannot deposit weeks with Interval International if maintenance fees are not paid for the year you want to deposit. For example, if an owner wants to deposit a 2016 week with Interval then they will have to pay the 2016 maintenance fee equivalent to the current year. This was caused from too many owners having deposited their week in advance and then not paying their maintenance fees when they are due. Reservations will be happy to deposit future weeks and are able to take payments in advance as a credit to your account for the next year.



**MOUNTAINSIDE VILLAS ARE AN**



INTERVAL INTERNATIONAL  
**PREMIER**  
MEMBER RESORT



Dear Villa Owner,

Nov. 25, 2014

I am pleased to enclose for your review our 2014/2015 Winter Newsletter, a summary of our projected 2014 operating expenditures and the budget for 2015. We expect to close the year with a small carry forward to 2015. For the most part all of our expenses were in line with our plan.

Our rental business was again up in 2014, we believe from more aggressive pricing and marketing plans. We have joined the social media craze with Facebook, Twitter, Trip Advisor and more. Check us out on these sites when you have a minute.

The management company is keeping up the refurbishing and maintenance to the villas as the budget will allow. Please see separate article in this newsletter. The maintenance fees will increase by 2.0 percent over 2014. We are taking the initiative to keep up with the much needed maintenance to the Villas and Recreation Centre. Any surplus in the refurbishing account will go to our reserves to protect the owners from what has happened to other timeshare resorts. See the opposite page for the budget details. Please review the budget and if you have any comments or concerns please contact your General Manager, David Dupont.

Mountainside Villas has a number of leases available for sale at very attractive prices, acquired by the foreclosure process available on a first come first served basis. Please call David at 250 341-1742 or use his email [info@mountainsidevillas.com](mailto:info@mountainsidevillas.com) if you have any interest in new leases.


Delinquent accounts are a major concern to the management company. Owners must realize that your lease is a legal document and must be adhered to. We will be offering a payment plan to owners that have a carry forward balance from 2014. This will be included in your January 2015 statement.

Fairmont Mountainside Villas continues to be a Premier Resort, Interval International's most prestigious designation. It should be noted that Mountainside has always maintained the highest Interval status since the very beginning.

The Mountainside Team continues to set the bar for hospitality, maintenance and housekeeping at a very high level so this Resort continues to be among the very best in the Interval listing of Resorts. I would like to take this opportunity to express my appreciation for their efforts and a job well done.

Keep your comments coming via email. Many of your suggested ideas have been adopted in our overall plan to continue to make Fairmont Mountainside Villas the most outstanding resort in the Columbia Valley.

With best wishes for the Holiday Season and New Year, I remain,

Yours truly,  
  
Don Seable  
President

## FAIRMONT VILLA MANAGEMENT STATEMENT OF OPERATING PROJECTIONS

	PRO FORMA		PROJECTED	
	2014	UNIT / WK	2015 Costs	UNIT / WK
SALARIES & CONTRACTS	\$1,451,225	\$245.31	\$1,500,576	\$253.65
REPAIRS & MAINTENANCE	127,600	21.57	127,800	21.60
SUPPLIES	118,000	19.95	118,000	19.95
HYDRO	325,000	54.94	340,000	57.47
PROPANE	87,000	14.71	75,500	12.76
PROPERTY TAXES	63,000	10.65	65,000	10.99
UTILITIES, ROADS & WASTE	118,000	19.95	143,000	24.17
INSURANCE	90,000	15.21	88,000	14.87
BAD DEBT PROVISION	172,000	29.07	75,000	12.68
GENERAL ADMIN. & OFFICE	44,900	7.59	50,400	8.52
AUTOMOTIVE	37,000	6.25	40,000	6.76
LEGAL & AUDIT	17,000	2.87	17,000	2.87
AMORTIZATION	13,200	2.23	11,700	1.98
BANK SERVICE CHARGES	63,000	10.65	60,000	10.14
TELEPHONE & FAX	3,700	0.63	3,700	0.63
POSTAGE	9,600	1.62	10,000	1.69
SOCIAL & RECREATIONAL	-2,000	-0.34	-2,000	-0.34
CABLEVISION	19,000	3.21	20,400	3.45
TRUSTEE FEES	15,000	2.54	16,000	2.70
NEWSLETTER	7,000	1.18	7,000	1.18
FIREWOOD	6,000	1.01	6,000	1.01
MISCELLANEOUS	12,200	2.06	19,453	3.29
DEFICIT RECOVERY	110,937	18.75	117,568	19.87
<b>TOTAL EXPENSES</b>	<b>\$2,908,362</b>	<b>\$491.61</b>	<b>\$2,910,096</b>	<b>\$491.90</b>
MISCELLANEOUS INCOME	209,600	35.43	261,800	44.25
<b>NET OPERATING COST</b>	<b>\$2,698,762</b>	<b>\$456.18</b>	<b>2,648,296</b>	<b>\$447.65 (A)</b>

(A). THIS AVERAGE TRANSLATES AS FOLLOWS

	1 BEDROOM VILLA	2 BEDROOM VILLA
BASIC FEES	\$405.46	\$465.88
REFURBISHING CONTRIBUTION	\$108.00	\$113.00
MANAGEMENT FEES	\$77.02	\$86.83
	\$590.48	\$665.71
5% GST	\$29.52	\$33.29
<b>TOTAL 2015 FEES</b>	<b>\$620.00</b>	<b>\$699.00</b>

			2015				2016			
SEASON	MONTH	WEEK NO.	FRI	SAT	SUN	MON	FRI	SAT	SUN	MON
PRIME	JAN	1	02-09	03-10	04-11	05-12	01-08	02-09	03-10	04-11
SKI	"	2	09-16	10-17	11-18	12-19	08-15	09-16	10-17	11-18
"	"	3	16-23	17-24	18-25	19-26	15-22	16-23	17-24	18-25
"	"	4	23-30	24-31	25-01	26-02	22-29	23-30	24-31	25-01
"	FEB	5	30-06	31-07	01-08	02-09	29-05	30-06	31-07	01-08
"	"	6	06-13	07-14	08-15	09-16	05-12	06-13	07-14	08-15
"	"	7	13-20	14-21	15-22	16-23	12-19	13-20	14-21	15-22
"	"	8	20-27	21-28	22-01	23-02	19-26	20-27	21-28	22-29
"	MAR	9	27-06	28-07	01-08	02-09	26-04	27-05	28-06	29-07
"	"	10	06-13	07-14	08-15	09-16	04-11	05-12	06-13	07-14
"	"	11	13-20	14-21	15-22	16-23	11-18	12-19	13-20	14-21
PRIME	"	12	20-27	21-28	22-29	23-30	18-25	19-26	20-27	21-28
GOLF	"	13	27-03	28-04	29-05	30-06	25-01	26-02	27-03	28-04
"	APR	14	03-10	04-11	05-12	06-13	01-08	02-09	03-10	04-11
"	"	15	10-17	11-18	12-19	13-20	08-15	09-16	10-17	11-18
"	"	16	17-24	18-25	19-26	20-27	15-22	16-23	17-24	18-25
"	"	17	24-01	25-02	26-03	27-04	22-29	23-30	24-01	25-02
"	MAY	18	01-08	02-09	03-10	04-11	29-06	30-07	01-08	02-09
"	"	19	08-15	09-16	10-17	11-18	06-13	07-14	08-15	09-16
"	"	20	15-22	16-23	17-24	18-25	13-20	14-21	15-22	16-23
"	"	21	22-29	23-30	24-31	25-01	20-27	21-28	22-29	23-30
"	"	22	29-05	30-06	31-07	01-08	27-03	28-04	29-05	30-06
"	JUN	23	05-12	06-13	07-14	08-15	03-10	04-11	05-12	06-13
GOLDEN	"	24	12-19	13-20	14-21	15-22	10-17	11-18	12-19	13-20
"	"	25	19-26	20-27	21-28	22-29	17-24	18-25	19-26	20-27
"	"	26	26-03	27-04	28-05	29-06	24-01	25-02	26-03	27-04
"	JUL	27	03-10	04-11	05-12	06-13	01-08	02-09	03-10	04-11
"	"	28	10-17	11-18	12-19	13-20	08-15	09-16	10-17	11-18
"	"	29	17-24	18-25	19-26	20-27	15-22	16-23	17-24	18-25
"	"	30	24-31	25-01	26-02	27-03	22-29	23-30	24-31	25-01
"	AUG	31	31-07	01-08	02-09	03-10	29-05	30-06	31-07	01-08
"	"	32	07-14	08-15	09-16	10-17	05-12	06-13	07-14	08-15
"	"	33	14-21	15-22	16-23	17-24	12-19	13-20	14-21	15-22
"	"	34	21-28	22-29	23-30	24-31	19-26	20-27	21-28	22-29
"	"	35	28-04	29-05	30-06	31-07	26-02	27-03	28-04	29-05
"	SEP	36	04-11	05-12	06-13	07-14	02-09	03-10	04-11	05-12
PRIME	"	37	11-18	12-19	13-20	14-21	09-16	10-17	11-18	12-19
GOLF	"	38	18-25	19-26	20-27	21-28	16-23	17-24	18-25	19-26
"	"	39	25-02	26-03	27-04	28-05	23-30	24-01	25-02	26-03
"	OCT	40	02-09	03-10	04-11	05-12	30-07	01-08	02-09	03-10
"	"	41	09-16	10-17	11-18	12-19	07-14	08-15	09-16	10-17
"	"	42	16-23	17-24	18-25	19-26	14-21	15-22	16-23	17-24
"	"	43	23-30	24-31	25-01	26-02	21-28	22-29	23-30	24-31
LEISURE	NOV	44	30-06	31-07	01-08	02-09	28-04	29-05	30-06	31-07
"	"	45	06-13	07-14	08-15	09-16	04-11	05-12	06-13	07-14
"	"	46	13-20	14-21	15-22	16-23	11-18	12-19	13-20	14-21
"	"	47	20-27	21-28	22-29	23-30	18-25	19-26	20-27	21-28
"	"	48	27-04	28-05	29-06	30-07	25-02	26-03	27-04	28-05
"	DEC	49	04-11	05-12	06-13	07-14	02-09	03-10	04-11	05-12
"	"	50	11-18	12-19	13-20	14-21	09-16	10-17	11-18	12-19
GOLDEN	"	51	18-25	19-26	20-27	21-28	16-23	17-24	18-25	19-26
"	"	52	25-01	26-02	27-03	28-04	23-30	24-31	25-01	26-02

## MOUNTAINSIDE VACATION SCHEDULE

**Please take the time to verify your vacation week dates.** Confirm your reservation at least two weeks in advance of check-in (855 345-6341). If you are unsure of when your week is scheduled, or how to read the Mountainside Vacation Schedule, do not hesitate to call the Reservation Office for assistance. The department is staffed Monday to Friday between 9am and 5pm MST, closed statutory holidays.

Reservation requests made by the website [www.mountainsidevillas.com](http://www.mountainsidevillas.com) (owner request form) or email [info@mountainsidevillas.com](mailto:info@mountainsidevillas.com) will be addressed when time is available between dealing with patrons at the counter and phone enquiries. If you call at times outside of regular office hours please understand that the Front Office staff on duty will gladly take a message, but they are unable to confirm any reservation requests. Owners of **Floating Time** should note the individual season's booking cut-off dates below. After these times, all unreserved weeks in your season of ownership will be available for public rental. Should you call to request a booking after the dates specified below, you risk being unable to book space either for personal use or deposit with a vacation exchange company.

2015 Prime Golf	20 February 2015	2015 Golden	12 May 2015
2015 Leisure	30 September 2015	2016 Prime Ski	01 December 2015

Floating Owner reservations are made on a first come, first served basis, according to space availability. Reservations may be made up to one year in advance on a week number basis, beginning the first weekday of the week in the year preceding the sought after week of arrival based on the Mountainside Vacation Schedule. Thus, the first day one may arrange for a reservation in the coming year will always be either a Friday or Monday, whichever occurs first in the present year's week number. Starting the first part of 2013 we have been in a position to offer extra points to those owners who have become **Club Interval Gold** members so they can increase their points total for a dream vacation. These will be available from our reservations department at a nominal cost.

**As a reminder to those of you that have joined Club Interval Gold/Interval International, Advantage or another external trading company, you still need to reserve your week as usual at your home resort (Mountainside Villas) up to one year in advance in order to trade a week for a week elsewhere. You must deposit the weeks 4 months in advance to receive full points with CIG and at least 2 months in advance for regular week deposits to ensure a regular deposit. \*Maintenance fees must be paid for week(s) depositing.**

**IT IS IMPORTANT THAT YOU RE-CONFIRM DATE OF ARRIVAL IN ADVANCE OF YOUR VACATION AS EACH YEAR THE CALENDAR CHANGES.**

### NOTICE FOR COMMUNICATING TO OWNERS

Communication to our owners will continue to be posted on our website for owners to view and comment. Rental and reservation confirmations will be emailed. This is a huge cost saving to our owners. For those owners without an email we will continue to mail all correspondence. Invoices and statements will continue to be mailed. Please keep us informed of any changes to your email address as this is as important as your mailing address. If you are not receiving offers or notices from us and have an email address, please contact us to update your profile.

**MOUNTAINSIDE VILLAS, A FOUR  
GREEN KEY RESORT.**



**Wi-Fi:** We have many guests asking why the Internet is slow or disconnects during our peak time (Summer) so here is a little explanation... Mountainside Villas has 4 'hotspots' across the property, ShawOpen and 3 other modems via Radio Network. Two of them overlap at the Recreation Center so it is strongest there. Many devices can use Wi-Fi, and everyone has a device... for example there are personal computers, video-game consoles, Smartphone's, some digital cameras, tablet computers and digital audio players. These can connect to a network resource such as the Internet via a wireless network access point. Such an access point (or hotspot) has a range of about 20 meters (66 feet) indoors and a greater range outdoors. Hotspot coverage can comprise an area as small as a single room with walls that block radio waves, or as large as many square kilometers achieved by using multiple overlapping access points.

Wi-Fi connections can be disrupted or the internet speed lowered by having other devices in the same area. Many access-points default to the same channel on initial startup, contributing to congestion on certain channels. "Wi-Fi pollution" or an excessive number of access points in the area, especially on the neighboring channel, can prevent access and interfere with other devices' use of other access points, caused by overlapping channels. This can become a problem in high-density areas, such as large apartment complexes (Timeshare Villas) or office buildings with many Wi-Fi access points.

Additionally, other devices may use the 2.4 GHz band: microwave ovens, security cameras, Bluetooth devices, video senders, cordless phones, baby monitors; all of which can cause significant additional interference. The long and short of it is if there are 200 devices hooked on to the same Wi-Fi, it can become very slow or can disconnect suddenly. When not in use, we ask you to log off the said device so not becoming congested.

### **PAINTER'S CORNER:**

We'd like to thank all the owners for your kind support and cooperation the last 5 years. P.T.P has enjoyed restoring the interiors and exteriors of this hidden gem. Here are a few suggestions to help us along in the future: Please notify the front desk if arriving late (especially if by a day or two) or early check out. If given a 'heads up' we may be able to complete a kitchen cabinet restoration, sand and stain a deck, paint doors, paint touch ups inside units, refinish furniture or spray ceilings. There will be a sign up sheet on a first come first serve basis to restore your back decks while you are here, this is our procedure: Start time is 9 am to approximately 5 pm, belt sanding takes 2-3 hours, countersinking nails approximately 15 minutes, the rest of the time is very quiet for painting and staining. Dry time is 1-2 hours during summer months. Barbequing and sitting on your new deck around 6 or 7 pm the same day! We would like to personally thank all the owners from R1-R8 for your amazing help and gratitude this past season.

Taylor & Lula Howe

Painting To Perfection

### **COLUMBIA VALLEY CHAMBER OF COMMERCE PRESENTATION**

Fairmont Villa Management participated in the Columbia Valley Chamber of Commerce Business Excellence Awards held at Copper Point Resort on October 23, 2014. David Dupont, General Manager, presented the Employee of the Year award to our own Front Desk Manager, Beth Young. Congratulations to Beth for a job well done!



## A Note From the Recreation Director:

Another magnificent summer is coming to an end here in Fairmont. We have enjoyed great weather all summer and the fall has been beautiful.

It was good to see everyone out enjoying this wonderful valley. Our summer activities were busy as always. For all those that were here July 1<sup>st</sup>, I hope you enjoyed our Canada Day celebration as much as we did and I look forward to next year. We also enjoyed hiking, scavenger hunts, outdoor games/activities, canoeing and kayaking, Texas Hold 'em and of course ice cream sundaes and bingo.

I had the wonderful opportunity to work with Kalyn this past summer. This was her first year with the Mountainside team and I look forward to working with her again next summer.

With winter just around the corner it will soon be time to pull out the winter gear. If you are a skier or snowboarder we will hope for as great a season as we had last year. If skiing or snowboarding is not your thing, there is still plenty of fun activities right here at the Villas. Be sure to check out the recreation guide for many exciting community events and fun activities happening during your stay.

I hope you have a wonderful winter.

Jan

Recreation Director

## Refurbishing Villas and Recreation Centre:

Our refurbishing program is done on an as needed basis. Funds collected from owners for refurbishing include linens, bedding, flooring, electronics, furniture and mattresses, roofing, painting and any item of significant value. We currently collect about \$600,000.00 a year for the 116 units. Our current program focuses on flooring, counter tops, bathrooms, and banisters.



As we have 116 units we are able to do about 12 to 15 units per year for this upgrade. The total cycle takes about 10 years and then we start all over again. We currently have completed upgrades in the following units: **A**3,4,5,6: **B**1,3,4,5,6: **C**2,3,4,5,6: **D**2,3,4: **E**2,4: **F**1,5,7: **G**2,5: **H**2,3,4,5: **J**2,5,6: **K**4,6: **L**1,2,3,4,5,6: **M**1,2,3,4,5,6: **P**5,7,8: **R**1,2,3,4,5,6,7,8: **S**1,2,3,4,5,6,7,8: **T**1,2,3,4,5,6: **W**1,2: **X**1,3,5: **Z**1,2,3,4.

In 2015 we plan to do D1, E1, E3, F8, H1, K2, K5, P1, P2, P3, W4.

We have received a number of positive comments on our upgrade program.



# LUXURY LIFESTYLE AT FAIRMONT MOUNTAINSIDE

**PURCHASE 52 WEEKS IN PERPETUITY AT  
FAIRMONT'S PREMIER RESORT AND ENJOY YEAR AROUND LUXURY AND  
HOSPITALITY. ONE AND TWO BEDROOM UNITS ARE AVAILABLE.**

AS AN OWNER YOUR OPTIONS ARE ABOUND. RESIDE YEAR-ROUND AS YOUR PRINCIPLE RESIDENCE, RESIDE PART TIME AND RENT YOUR UNIT THE BALANCE OF WEEKS, TRAVEL WITH INTERVAL INTERNATIONAL, RENT YOUR UNIT FOR INCOME AS AN INVESTMENT PROPERTY.

ALL SERVICES ARE PROVIDED IN ONE MONTHLY FEE, WHICH INCLUDES MAINTENANCE INSIDE AND OUT, HYDRO, CABLE, ROAD MAINTENANCE, USE OF RECREATION CENTRE, HOUSEKEEPING, LAUNDRY, UPGRADES TO FACILITY TO INCLUDE FURNITURE AND APPLIANCES. YOU HAVE NO FURTHER COSTS EXCEPT YOUR FOOD AND PERSONAL BELONGINGS. TERMS AND CONDITIONS OF THE PERPETUAL LEASE APPLY.

TO BOOK YOUR APPOINTMENT TO VIEW UNITS PLEASE CALL GENERAL MANAGER DAVID DUPONT AT 250-341-1742

## **Memorial Benches**

We have had one memorial bench built and placed on site and we are sending out the offer to all owners who may wish to do this. The fee to have a bench built and placed on site in the area of your choice is \$350 + tax. This includes all materials to build as well as a plaque dedicated to your loved one. If you are interested in having a bench built in memory of someone, please contact David DuPont by email at [info@mountainsidevillas.com](mailto:info@mountainsidevillas.com) or call him at 1-855-345-6341 x 21. Once complete, the bench will look like the one below.



**To Trade:** P5 week 30 for Monday arrival week 29, prefer K or L. Also looking for a permanent trade of this week. Email: [romanluciw@shaw.ca](mailto:romanluciw@shaw.ca)

**For Sale/Trade:** Mayan Palace Resorts, Annual time-share. 2 weeks, 2 bedroom, Sleeps 6, C/W Studio Lock-off with 11 years Remaining on 25 year lease. [www.mayanpalaceresorts.com](http://www.mayanpalaceresorts.com) for info on 6 locations. Contact Neil or Ann Bayers @ (403) 720-8300 or (403) 813-2548 or email [bayersn@telusplante.net](mailto:bayersn@telusplante.net)